

Bill Fairfull

Professional Resume

Professional Experience

Service Techniques, Inc. Longwood FL 1982 thru 1987

Service Technician

Achievements:

- Installed Central Florida Region Teller and Backend Systems
- Barnett Bank of Central Florida NA
- Completed NCR Service School for Proof Systems incl. imaging Modules

Responsibilities:

- Managed 50 active service accounts in the region
- Ordered parts and supplies to service accounts
- Backend sales of extended systems

20th Century Services, Inc, Altamonte Springs FL
1987 thru 1993

Service Manager

Achievements:

- Completed Kodak Service School
- Completed Fujitsu Imaging School

Responsibilities:

- Sales and service of 300 active accounts statewide
- Job Cost analysis of system implementation
- Managed 4 service technicians

SDM, Inc / Superior Imaging Solutions, Inc.
Sanford, Florida 1994 thru 2001

General Manager

Achievements:

- HIPAA Compliance Seminar
- Basic Programming Training
- CAT 5 and Basic Network Engineering Cert

Responsibilities:

- Sales of Imaging Systems and Services
- System Engineering and Implementation
- Production Engineering
- Job Costing and Supply Procurement and Management

DRS Group of Florida, Inc Lake Mary, Florida
2001 thru 2004

Vice President of Operations**Achievements:**

- Completed Digitech Systems Imaging Training.
- Established National Company Presence in Florida
- Expanded operations to Miami and Jacksonville

Responsibilities:

- Operational Control of 3 branches
- Entry and Management Staffing
- Logistical Planning and Maintenance
- Customer Liaison and Support
- Senior Project Management

PDF Solutions, Inc Longwood, FL / St. Augustine, FL
2004 - 2014

President/CEO**Achievements:**

- Implemented 5 Year Backfile Conversion for Lake County Building Department
- Implemented City Wide 5 year Backfile conversion for City of Palm Coast
- Implemented Jacksonville Legislative Ordinance Conversion for the years 1969-2006 both microfilm and paper media
- Development Team for Virtual Doxx Inc. Records Management Software which netted the successful rollout of Electronic Content Management Module
- City wide vendor for the City of Jacksonville converting records for virtually every department in the City, including Roads division and Parks and Recreation. Heavy emphasis was placed on "mixed records" scanning of packets containing large and small format documents scanned to varying specifications.

Responsibilities:

- Senior Project Engineering
- Hiring and Management of Senior Staff
- Financial Operations of the Company
- Formation of Strategic Partnerships
- Securing and conferring with professional Corporate representation for Financial and Legal Matters

National Office Systems/PSS Gaithersburg, MD

2009 – Present

Director of Imaging

Achievements:

- Designed scanning production and was project lead for conversion project of IMF HQ 1 building drawings and systems manuals for all records of the buildings construction and maintenance from the time of construction to the present, (1969 – 2010)
- Project Lead and production design for conversion of Lockheed Martin confidential worldwide contractor files with design of custom uploads to in-house systems
- Project lead for Grants scanning project and software deployment for the Federal Department of HHS
- Established on-going document centric operations within the company for further delivery of conversion services to the market

Responsibilities

- Sales Engineering and Support for Imaging and Records Management Project
- Production Design and Engineering of Large Scale Imaging Projects
- Lead Customer Liaison for Imaging
- Data conversion and quality control
- Software consulting

Simplicity Solutions Group, Orange City, FL
2013 – Present

Founder/CEO

Achievements:

- Lead Concept Designer for Records Management Software Applications
- U/I Design and consulting Simplicity/SAM Label Application
- U/I Design and Consulting Simplicity DM document management application
- U/I Design and consulting Simplicity QuantumDocs Records Management Application
- Lead Concept Designer for QuantumTrack Tracking Application and QuantumTrack – Archive Addition
- Business development and marketing
- Scanning and Records Management Consulting Outsource to the Industry
- Founded tech startup and brought the company and its products to market

Responsibilities:

- Software consulting and user experience design
- Senior Operations Management
- Marketing, Sales and Business Development
- Software concepts and integration

Orlando College, Winter Park Florida
Partial Completion Business Administration